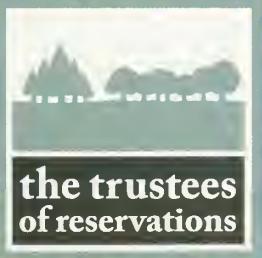


Special PLACES

FOR MEMBERS & SUPPORTERS OF THE TRUSTEES OF RESERVATIONS | FALL 2013 VOLUME 21 NO. 3

The Path Forward

2013 ANNUAL
REPORT



Together, we're creating a
vibrant future for people and
places across Massachusetts.





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Woman with a Plan Back Cover



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As we embark on the second half of our ten-year strategic plan we have applied knowledge gained in recent years to tighten the focus.

Based on broad input from a wide cross section of our stakeholders we have decided to prioritize the following:

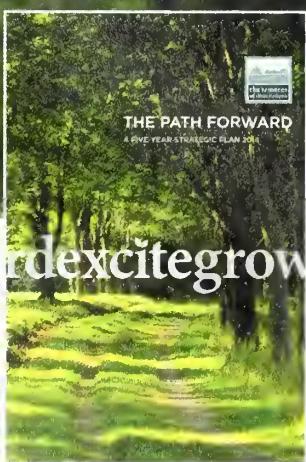
1. **WE WILL FOCUS OUR EFFORTS TO CREATE NEW RESERVATIONS** that have the power to attract thousands of new visitors. Our recent acquisition of the Ames Estate in North Easton is a good example of this approach. Its park-like location in the center of town and proximity to thousands of potential users — and to a YMCA and Easton's Children's Museum — is complemented by Olmsted-conceived grounds, Richardson-designed architecture, and agricultural fields, all of which make it a powerful platform for engaging the public.
2. **WE WILL WORK TO RESTORE OUR ICONIC HISTORIC PROPERTIES** and bring them to life with compelling programming. The recent restoration of the Grand Allée at Castle Hill and the ongoing restoration of the Fletcher Steele–designed gardens at Naumkeag represent the beginning of a major initiative around our cultural resources. These include five National Historic Landmarks and a number of other culturally significant properties that reveal important parts of Massachusetts' history.

3. **WE WILL EXPAND OUR AGRICULTURAL EFFORTS** beyond our current community-supported-agriculture programs, dairy, and livestock operations so as to play a greater role in the healthy, locally grown food movement in the Commonwealth. We will work to make the more than 40 farms that we either own or protect become a more powerful force in developing robust sustainable food systems throughout our state.

To articulate these important endeavors, Trustees President Barbara Erickson has spent her first year developing *The Path Forward*, a four-pronged revision to our strategic plan, and she has made some outstanding additions to her management team. Our ability to attract talent from other prestigious institutions illustrates the power of our mission and the potential of our organization. I can truly say that based on Barbara's first year at the helm, I have great confidence about our future and our ability to deliver on the promise of our new plan.



David D. Croll
Chair, Board of Directors



indexcitegrow

Learn more about *The Path Forward*,
our five-year strategic plan at
www.thetrustees.org/pathforward.

In my first year as Trustees president, I've been inspired and energized by the beauty of the places under our care and by the many people, like you, who love them.

As I've visited our properties and met members, supporters, volunteers, and visitors, I've seen how our founder Charles Eliot's simple but bold idea of connecting people to place has impacted communities across Massachusetts in powerful ways. From teens camping for the first time as part of a youth program, a community coming together to celebrate farm-fresh food, or a family playing in the surf at Crane Beach, we are making a difference in the lives of people, and communities, every day.

Today, our work must evolve if we are to meet the most pressing issues facing our families and our communities. Our children — and many of us — spend hours in front of a screen every day but only minutes outdoors. Our farmers' faces are anonymous to us, with our food grown a thousand miles away on industrial-scale farms. And our history is being forgotten, left behind for digital diversions. Our connections to our heritage and our open spaces are growing more tenuous — and they have never been more needed.

These are challenges for all of us who love Massachusetts and value the quality of life that we have created here. To meet them, together we must:

PROTECT: Prioritize conservation that improves quality of life. We must protect special places where we can reach more people and that have deep ties to the communities they benefit — places like Little Tom Mountain, just minutes away from downtown Holyoke.

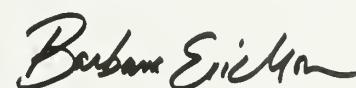
STEWARD: Better care for our special places. We must spur peoples' commitment and practical help in caring for the places we love and that bring so much value to our lives every

day — help like that of the dedicated group of volunteers who have revived the spectacular perennial garden at Stevens-Coolidge Place in North Andover.

EXCITE: Bring our places to life. We must bring our reservations to life and keep people coming back to them again and again through innovative activities, a welcoming atmosphere for all, and memorable experiences — like those of our South Coast Youth Conservation Corps, who are getting outdoors, learning new skills, and doing real work that contributes to their communities.

GROW: Raise our profile and resource our ambition. We must be a more visible and relevant part of many more lives, while fostering a culture that values diverse perspectives, is forward thinking, and celebrates creativity — like that of our inspired volunteers who have started a new tradition of farm-to-table dinners at Weir River Farm to celebrate local food and farming.

These four goals are at the core of our strategic plan, *The Path Forward*, and in these pages you will find these and more inspiring examples of how we have already started to make progress in achieving them. But to succeed, we need all of you, and many more people like you, to get involved. I look forward to working with you as we tackle the important work ahead.



Barbara J. Erickson
President & CEO



Located in Easton Center and close to Brockton, The Ames Estate gives us opportunities to engage with new communities and create new ambassadors for our work; its rolling grounds are perfect for walking and picnicking; and it's a rare example of a village estate, offering a window into the Ames family's role in Massachusetts' history.



Protect

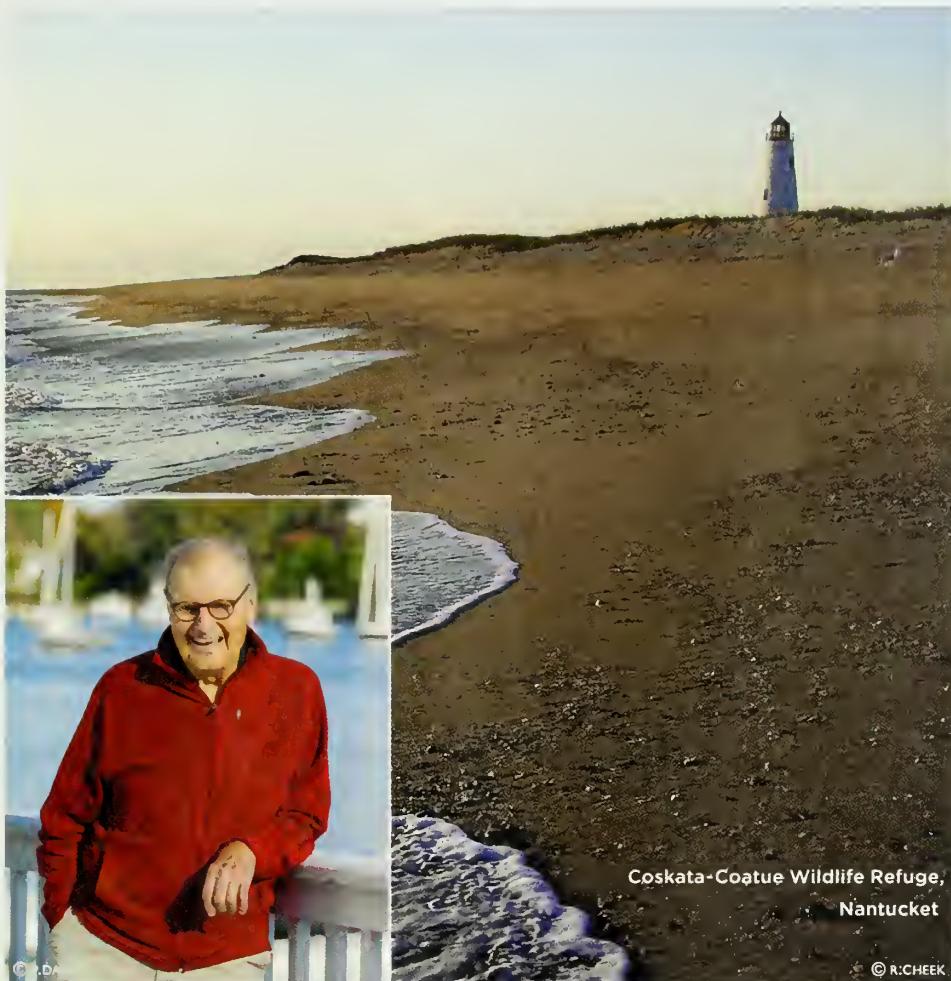
Our special places are community treasures, places to play, relax, and spend time with the people we love. With the need for open space and community gathering places greater than ever, we must focus on saving iconic places that benefit many and that knit people, nature, and heritage together.

Landscapes & Legacies

From cherished family estates to beloved community landmarks, natural wonders to national treasures, The Trustees' 111 reservations are a testament to the passion, generosity, and courage of people who, for more than 120 years, have spoken up for the places that cannot speak up for themselves.

Over the past year, The Trustees lost some of our most ardent supporters, whose generosity and dedication have made such a difference for people, places, and communities across the state. Here, we recognize and celebrate the legacy of just a few of them and the landscapes they helped to protect for everyone, forever.

We can't do justice to all of those we've lost recently, and even for those we honor here we know we're sharing just a fragment from their extraordinary lives. But we hope you will be inspired by what this generation accomplished and left behind — if one passionate person could do so much, imagine what 100,000 people like you can do.



Gordon Abbott

For 18 years, starting in 1966, Gordon Abbott steered The Trustees as our first staff President. During that time, The Trustees grew dramatically, acquiring a remarkable 23 new reservations and 75 conservation restrictions and doubling the total acres we protected from 10,000 to 20,000. Abbott also started The Trustees' first membership program and formal annual appeal, and launched our first capital campaign. At the same time, he recognized the need to engage more people on the properties that we had protected – he started the first interpretive programs on our reservations and produced many publications to share the breadth, beauty, and urgency of our work.

But it was more than this long list of accomplishments that made Abbott such a marvel. He is perhaps most remembered for his enthusiasm and love for The Trustees, our volunteers, our staff, and our members. As his successor Fred Winthrop wrote in the foreword to *Saving Special Places*, Abbott's comprehensive history of The Trustees, "No one knows the organization better. No one loves it more. And no one has been more responsible for its success."

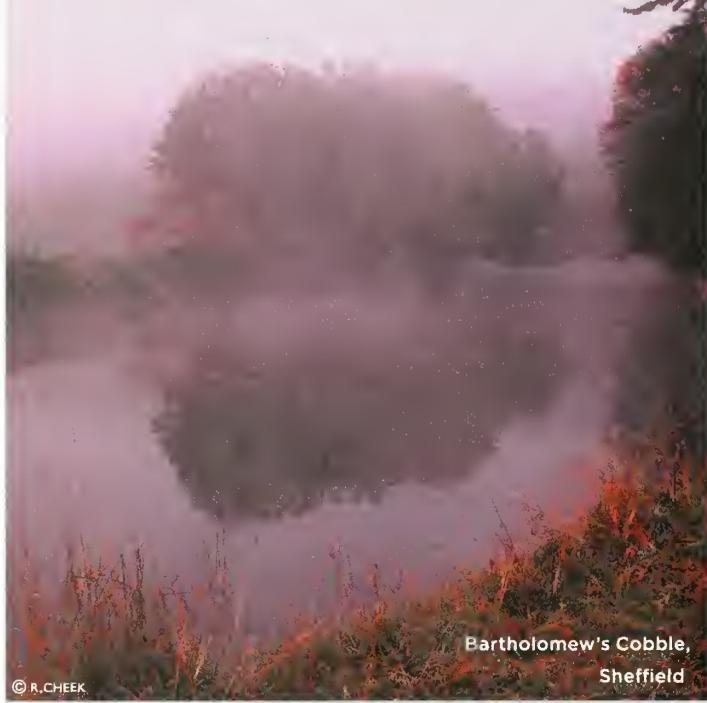
Eleanor Norris

"For many years my husband and I have been interested in endeavors such as The Trustees of Reservations ... It has been our wish to encourage the preservation of areas of natural beauty and to stimulate the interest of other people in the preservation and protection of their environment." – Excerpted from a letter from Eleanor Norris to The Trustees

In 1970, Mrs. Eleanor Norris fulfilled that wish by making an extraordinary gift to The Trustees and the people of Norwell: 100 acres of beautiful forests and wetlands along the North River, gifted in memory of her late husband. Trustees South Shore Management Unit Superintendent, Ed Pitcavage, knew Mrs. Norris well: "Thanks to Eleanor's incredible generosity, so many Norwell residents and visitors now have Norris Reservation, right in the heart of town, as a community treasure to enjoy every day."



Norris Reservation,
Norwell



Morgan Bulkeley III

Inspired by his hero, Henry David Thoreau, as a young man Morgan Bulkeley III moved to a small cabin without electricity or running water in rural Mt. Washington. Here he devoted his life to writing, living off the land, and exploring nature. A passion for protecting the Berkshires' natural places lead Bulkeley and his wife Barbara to Bartholomew's Cobble in Sheffield. He served on the property's volunteer committee for years, advocating and raising funds for the construction of the popular visitors center there, which is named in his honor. Bulkeley also worked tirelessly to secure the protection of the Ashley House, realizing the incredible value of the property's story, says Rene Wendell, Conservation Ranger at Bartholomew's Cobble.

Bulkeley shared his passion for conservation with his family. His wife Barbara left a sizable bequest to the Cobble on her passing and, in 2007, her family donated a conservation restriction on her 500-acre property, Pennyroyal, in Mt. Washington. Of Bulkeley's legacy, says Wendell, "Morgan was the biggest hero the Cobble ever had."

Genie Beal

When Genie Beal helped to found Boston Natural Areas Network (BNAN) in 1977, she claimed that, at the time, she "didn't know a geranium from a rhododendron!" Over 30 years, she learned that and so much more — especially about how to get important things done in Boston. Prior to co-founding BNAN, Beal launched and chaired the City of Boston's first conservation commission in the 1970s, followed by its first environmental department. At BNAN, Beal pioneered the protection of urban wilds, supported and grew the city's network of community gardens, and championed efforts to create the East Boston and Neponset River Greenways. She was also a leading voice in BNAN's 2007 affiliation with The Trustees. "Genie was always very focused on what change she could help make that would be permanent, that wasn't just temporary for a few years," says Valerie Burns, BNAN's President. Perhaps Beal's most lasting contribution: making "conservation" an urban issue and not just a rural or suburban one.



Dr. Joseph Murray

Dr. Joseph Murray was best known for his pioneering work in organ transplantation, for which he won a Nobel Prize in 1990. But he was also a passionate conservationist, especially when it came to the unique and beautiful landscapes on his beloved Chappaquiddick Island on Martha's Vineyard. "We would not hold the property gems we do today without Dr. Murray's foresight and support for The Trustees' mission in our early formative years on the island," says Chris Kennedy, Trustees Martha's Vineyard Superintendent. Dr. Murray served for many years as chair of the Chappaquiddick Property Committee, giving hours of his time and leadership to Trustees staff and volunteers. He also generously donated 15 acres to expand Cape Poge Wildlife Refuge, today 500 acres of pristine barrier beach and salt marsh. "His absence from our island and beyond will be missed for generations to come," says Kennedy.



BY JANE ROY BROWN

© C. WYMAN

A NEW TRAIL AT LITTLE TOM MOUNTAIN MARKS A MILESTONE IN THE LONG-TERM PLAN FOR THE RESERVATION

IN MAY, HIKERS, CONSERVATIONISTS, VOLUNTEERS, AND COMMUNITY LEADERS gathered in Mt. Tom State Reservation in Holyoke to celebrate the opening of the Woodland Trail. The new trail connects the state park to Little Tom Reservation — a 73-acre property owned by The Trustees — just in time for the summer hiking season. “This trail connection, which is in the state reservation, allows visitors to get to two miles of new trail in Little Tom,” says Trustees Superintendent Josh Knox, who is responsible for the management of Little Tom Reservation.

The work to reach this milestone opening began in 2002, when The Trustees, U.S. Fish and Wildlife Service, the Department of Conservation and Recreation (DCR), and the Boys and Girls Club of Greater Holyoke joined forces to acquire and protect the former Mt. Tom ski area on the mountain’s eastern slope from development. The four organizations each own a parcel of the land, but manage cooperatively the total 396 acres, which are a trove of biodiversity, with the goal of opening it all to the public. Opening the Woodland Trail is a big step toward reaching that goal, explains Knox.

At the dedication celebration, Joanna Ballantine, Regional Director for The Trustees, Jen Soper, Land Protection Specialist for DCR, and State Representative Aaron Vega spoke about the efforts of the many organizations in Holyoke and the Pioneer Valley that are working to conserve ecologically significant land, open more places to public recreation, and engage people of all ages in the outdoors.

For Soper, a highlight of the celebration was seeing the excitement of the many volunteers who gave hundreds of hours

to building the trail over the last several years. “Their efforts go back to what all of the partners’ goals were in acquiring the land: protecting this resource and getting people outdoors to enjoy it,” she says. “A trail brings you right to the heart of the resource and that’s how you come to know and care about it. From that experience, you begin to understand why open space like this is so important.”

One of those dedicated volunteers was Pat McDonagh of Northampton, who also spoke at the event. McDonagh, a retired nature educator and active hiker, launched the trail project with a gift from a memorial fund for her late husband, David Sigelman, a beloved pediatrician in Holyoke. “David devoted himself to children’s health and wellness, and he loved hiking,” she says. “So a trail on this mountain overlooking Holyoke seemed like a fitting, active memorial to his spirit.”

Hikers reach the Woodland Trail via the Bray Loop Trail, from the Lake Bray trailhead in Mt. Tom State Reservation. The trail winds through a field, hemlock groves and other woodlands, to a scenic overlook and a vernal pool high on the mountain’s shoulder. The variety of habitats and wildlife species was one of the reasons the partner organizations wanted to conserve the land here. “It is a beautiful new hiking route, and finishing it is an accomplishment worth celebrating,” Knox says.

Jane Roy Brown is a member of The Trustees living in the Highlands.

We're celebrating two milestones for the famed Blue Steps at Naumkeag, our National Historic Landmark in Stockbridge: the 75th anniversary of their creation and their beautiful restoration. It's all part of a three-year project to revitalize the entire landscape here – with work on the next phase, the Afternoon Garden, starting this fall.





Steward

Healthy natural, cultural, and working landscapes mean a vibrant and healthy quality of life for our communities. But we can't do it alone — we must work hand in hand with friends, neighbors, and partners to help us care for and ensure that our special places are vibrant, relevant, and welcoming community resources for all.





THE forever garden

Bringing the Perennial Garden at the Stevens-Coolidge Place Back to Life

BY JACI CONRY

WHEN HELEN STEVENS COOLIDGE INHERITED ASHDALE FARM IN 1914, HER FAMILY HAD FARMED THE LAND FOR SIX GENERATIONS. OVER THE YEARS, THE NEARLY 100-ACRE NORTH ANDOVER PROPERTY HAD EVOLVED INTO A RURAL SUMMER SANCTUARY FOR HELEN AND HER DIPLOMAT HUSBAND, JOHN GARDNER COOLIDGE, AND THE COUPLE BECAME DEVOTED TO PRESERVING AND IMPROVING THEIR BELOVED RETREAT.

At the turn of the 20th century, wealthy Bostonians were embracing the concept of gracious country living, and estates were about integrating indoor and outdoor spaces. The Coolidges were no exception, and they hired preservationist architect Joseph Chandler to modernize the farm's antiquated family homestead and enhance the design of the landscape, which came to include a beautiful perennial garden, a kitchen and cut-flower garden, a rose garden, greenhouse complex, and a French vegetable garden.

Mrs. Coolidge bequeathed the estate to The Trustees of Reservations in 1962. Since then, the house and its vibrant, sprawling landscape have been open to the public, drawing visitors every spring and summer to admire the gardens' spectacular blooms. But after 50 years, the perennial garden especially was showing its age. While its original nature had remained intact and it had been managed to reflect the flavor of past plantings — particularly iris, phlox, peonies, and foxglove — the garden had changed over time. The original bed outlines had expanded, some evergreens and the privet hedge had grown out of bounds, and certain perennials had been planted to fill spaces that weren't historically accurate.

"Gardens are living things," says Chris Ward, who served as superintendent for the property until 2013, when he moved to The

Trustees' Crane Estate. "They don't stay in one time and place for their lifetime, but reach a maturity and need to be refreshed and updated. We wanted to get the perennial garden back to its original footprint, bring beds back to original size, divide plants, and move some things around."

The project started not in the garden, but in the library, as a core group of volunteers led by Laura Bibler, an Andover-based landscape architect who is also the committee chair for the Stevens-Coolidge Place, delved into its origins to learn more about the way the garden was designed. "We didn't realize the depth of the research we'd be undertaking," says Bibler. "But it's been a really fascinating process."

"The volunteers who did the research made some amazing discoveries," says Ward, including the surprising finding that Joseph Chandler had not played as large a role in the perennial garden's design as originally thought. The group's research dated back to 1907 when Mrs. Coolidge's sister Gertrude Kunhardt first conceptualized the garden. For help in its design, Mrs. Kunhardt looked to landscape architect Louisa Bancroft Stevens (no relation to the sisters), one of the first women to be admitted to the landscape architecture program at the Massachusetts Institute of Technology. "She was a real groundbreaker," says Bibler, who notes that while they were able



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Through dedication and hard work, (standing from left) Nancy Woolford, Stan Schantz, Barbara Siegel, Laura Bibler, Sorena Pansovoy, Jane Demers, (sitting from left) Barbara Schantz, Martha Owen, and Judi Lafferty lovingly brought the perennial garden back to life, an achievement we celebrate with our Volunteers of the Year Award.



© ECOPHOTOGRAPHY

to uncover details about Stevens, who was also an artist and member of the Copley Society, they were unable to find information on any other garden she designed.

According to the original blueprint Stevens created for the perennial garden, it consisted of an interlocking arrangement of 19 beds arranged symmetrically on either side of a wide grass path. Smaller paths divided the beds and a privet hedge surrounded the garden. "The plan is meticulously dimensioned and sited within relation to the house," says Bibler. "It's really amazing. She created this plan without any technical computerized assistance."

Stevens planned a garden that was formal in design, but the plantings within the geometry of the whole were informal, following the trend for early-20th-century country estates, where gardens tended to be planted behind the house for privacy and were designed to fit within the context of welcoming outdoor "rooms."

More than a decade after Louisa Stevens created her plan for the garden, Helen Stevens Coolidge attended a meeting of the newly formed North Andover Garden Club. There she met lauded garden consultant and writer Ellen Cunningham, and sought her advice on how to update the perennial garden. Documentation unearthed by the volunteers shows that Cunningham suggested creating a new bed and recommended using many plants that appear on Stevens' original plant list, such as peonies, phlox, and sweet williams, as well as others, including hyacinths, lavender, valerians, and thyme.

"While we can't be sure that any of the plants Stevens or Cunningham suggested were actually planted in the garden, we do have documented proof of their plans and that's the justification we used to move forward," says Ward.

With the historic research in hand the restoration work began in earnest. The volunteers created a spreadsheet cataloging 780 plants that were used in the garden at some point over the past 100 years, and then last summer, the final stage of the project was completed with the replanting of the garden.

Here a second group of volunteers, also eager to help, lent a hand to bring the garden back to

This has been quite a lot more than moving perennials around the garden... We are mindful that people in the next century will be doing what we did and we wanted everything to be documented so they can look back and make historically accurate decisions.

- LAURA BIBLER

its historic roots. The "Wednesday work group," as they are known, is made up of about 20 people who contribute throughout the property, with a handful dedicated to being there week in and week out. "This group was actually out in the field dividing the plants, moving them around, replanting every week" says Ward. "The dedication of all of our volunteers — from the researchers to the weekly work group — is really what makes this garden project special."

The final design incorporates plants recommended by Stevens and Cunningham

as well as a few others that were introduced by The Trustees and that have come to be rare and unusual signature perennials. The privet hedge has been reduced in height and perennial beds were reconfigured to their original 1907 dimensions.

An integral part of the project was photographing the garden in its refreshed state along with a detailed report on the existing conditions of all the perennials, which will serve as a road map for future caretakers. "This has been quite a lot more than moving perennials around the garden," says Bibler. "We are mindful that people in the next century will be doing what we did and we wanted

everything to be documented so they can look back and make historically accurate decisions."

Surely, Helen Stevens Coolidge and her sister Gertrude Kunhardt would approve. ■

Jaci Conry is a Cape Cod-based writer and editor, who specializes in architecture, landscape, and design. She can be reached at jaci@jaciconry.com.

The Hills Are Alive

A LONG-AWAITED RESTORATION PROJECT AT MENEMSHA HILLS TAKES WING BY LAURIE O'REILLY

JUST EAST OF THE VILLAGE OF MENEMSHA ON MARTHA'S VINEYARD, the landscape rises abruptly out of Vineyard Sound, forming some of the highest hills on the island. At the heart of the landscape lies Menemsha Hills Reservation, 234 acres of woodlands, shrublands, and heathlands overlooking the Sound's rocky shores.

Today, visitors to Menemsha Hills are seeing the Sound from a whole new perspective, as trails that used to meander through forest now emerge into a wide open landscape of newly restored shrubland habitat, revealing panoramic views of the Elizabeth Islands and beyond. "Hikers now are treated to some

Losing that habitat and those species permanently would have meant a loss of diversity within the broader landscape. "The more simplified our environment is, the more vulnerable it is to threats and change," says Hopping. "As we work to prepare our properties for potential impacts from climate change, having a pool of diverse species that can adapt to changing conditions is going to be better than having a very simplified landscape that cannot."

This way of thinking has driven other restoration projects on Trustees reservations, from recent work at Ward Reservation in North Andover and Mashpee River Reservation in Mashpee, to



FROM LEFT: The restored habitat offers hikers panoramic views; Broom crowberry is one of the plants benefitted by the restoration.

incredible views they never had before," says Chris Kennedy, Superintendent for The Trustees' Martha's Vineyard properties.

It wasn't just for the views that The Trustees cleared nearly 60 acres of forest land — the work here was part of a long-term plan to restore critical habitat depended on by rare species, and to create a healthier ecosystem on the property as a whole.

With its wide variety of plant and animal communities, Menemsha is one of the most diverse conservation lands on Martha's Vineyard. But the property's natural history was largely shaped by its human history — Wampanoags who lived here prior to European settlers, 19th-century farmers who grazed their sheep here, and industrial-era workers who clear cut its trees to fuel the nearby brickyard ovens.

Over the last 80 years, though, the pastures became more wild and the trees grew back — crowding out sun-loving species of plants as their branches spread. "The forest was colonizing the landscape and the shrub habitat was getting smaller and more fragmented," says Russ Hopping, Ecology Program Director for The Trustees. "That habitat is uncommon in Massachusetts, as are many of the animals and insects that depend on it."

ongoing projects at Wasque and Long Point on the Vineyard. "This work benefits a suite of species and creates greater diversity at all of these reservations," says Hopping. "Here at Menemsha, this project will provide habitat for broom crowberry, a rare plant found only in a few remnant populations on Martha's Vineyard." The newly restored maritimé shrubland is also beneficial for more common plants like blueberries that are important for our pollinators in the spring and migratory birds on their southbound journey in the fall.

The work at Menemsha was completed this winter by a local contractor, who recycled the felled trees as firewood and lumber. Kennedy credits an anonymous donor for funding the project, as well as future maintenance costs to keep the habitat healthy. "We've been planning this work for years, but because of that generous gift, we were finally able to get this all done," Kennedy says. Up next is the creation of a new loop trail this fall that will take visitors along the entire length of the property's three-quarter-mile shoreline, where they can take in breathtaking ocean views on one side, and maybe spot a rare butterfly or two among the resurgent Broom Crowberry on the other. ■



Every Thanksgiving, riders, horses, hounds, and hundreds of spectators gather at Appleton Farms Grass Rides for the final Myopia Club Fox Hunt of the season. The "foxes" may just be scented bags dragged along the routes, but the pageantry and excitement are very real for spectators and riders alike, as they join in this centuries-old tradition.

PHOTO COURTESY OF MYOPIA HUNT CLUB



Excite

Every time someone finds pleasure, beauty, or fun through one of our special places, it's an opening, a chance to drive creativity, reduce stress, and do good for the body, mind, and spirit. By making every experience count today, we will inspire lifelong connections to our special places for tomorrow.





Raising the Roof

BY GENEVIEVE RAJEWSKI

Boston Natural Areas Network advances health citywide by farming a Roxbury roof.

IN BOSTON MEDICAL CENTER'S PREVENTATIVE FOOD PANTRY PROGRAM, LOW-INCOME PATIENTS TURN IN A DOCTOR'S PRESCRIPTION FOR HEALTHY FOODS.

DIABETICS RECEIVE NO-SUGAR JAMS AND FEWER STARCHES Hypertensive individuals get no- or low-salt sauces and soups. And every Wednesday, patients take home fresh vegetables picked on-site that morning.

On a scorching morning in mid-July, Boston Natural Areas Network's (BNAN) urban agriculture Youth Conservation Corps of 11 teens has just harvested Tuscan kale, rainbow chard, beets, and kohlrabi for delivery to the hospital pantry.

"We had to research the kohlrabi," says pantry manager Latchman Hiralall with a laugh. "It's like a turnip. You can eat the greens, too."

He won't have any problem moving the alien-looking, lumpy vegetable. Patients are always asking for more produce. "These are people struggling to make ends meet," he says. "Vegetables are the most expensive items at the grocery store, and a family might not even have access to one. Corner stores often don't carry fresh produce; if they do, it is cost prohibitive and low quality."

Even those patients who are reluctant to try something new can be convinced when Hiralall shows them the garden from the pantry window. "I'll say, 'You have to take a veggie. It was picked right there this morning,'" he says, gesturing down at the rows of tomato plants, radishes, and much more. "We use it as a prop in our patient education."

This growing season marks the second year that BNAN has been raising food for the hospital's pantry, which serves 7,000 patients each month. A partnership between BNAN and the Boston Public Health Commission allows BNAN to garden atop a three-story parking garage at Commission headquarters, which is adjacent to the hospital wing where the pantry is located.

"We started gardening at Northampton Square somewhat unexpectedly," explains Valerie Burns, president of the nonprofit supporter of Boston's 174 community gardens. The commission approached BNAN about taking over its garage-roof green space because the two groups already were working together in Dorchester to encourage healthy eating and end childhood obesity.

Burns says BNAN staff thrilled to the idea of farming the 6,000-square-foot space, which features 22 rows of planting beds and 12 concrete raised beds. Although sky-high gardening has blossomed in other U.S. cities such as New York, the Northampton Square garden is among a handful of such sites in Boston. "We knew we could learn a lot if we had a roof to grow on," says Burns.

More important, Burns notes that the garden helps expand one of BNAN's key programs: Produce-to-Pantries. The three-year-old program supports Bostonians in need through donations of excess fruit and

This is the ultimate. I never thought I'd be cooking vegetables that I pulled out of the ground myself.

- JAMISON GASTON

vegetables from community gardens and farms close to the city. "Food pantries always need tender greens and perishable vegetables," says Burns.

Vegetables are harvested from the rooftop garden twice a week. On Mondays, the Boston Public Health Commission Food Pantry picks up veggies, which are distributed at Healthy Infant, Healthy Child pantry in Mattapan. On Wednesdays, BNAN Youth Corps teens simply wheel the harvest down a few corridors to the hospital pantry.

As expected, the rooftop garden has proved a learning experience all around. "There are so many variables with farming that high off the ground," notes Casey Townsend, the BNAN urban grower who oversees the many volunteers who plant, weed, and harvest vegetables in the garden.

The windy nature of the rooftop causes water to evaporate quickly and, at only 14 inches deep, the soil drains rapidly, too. This requires a drip-irrigation system that waters at rates Townsend says he has never seen. The upside is that BNAN can put in seeds at the rooftop farm in early spring, when land-based farms are still too muddy for planting.

Heat rising from the parking garage below and radiating off the surrounding buildings also helps extend the growing season. With the use of farming techniques that shield plants from

the cold and elements, Townsend says the site can produce fresh produce through December.

"Getting greens and fresh vegetables until January is very valuable when you are trying to produce more fresh food from the land we have," notes Burns. "And because the food pantry is right there, it's easy to get any spinach or greens that survive the cold immediately into the hands of people who need it."

Townsend has devoted a third of the garden to traditional organic farming methods; a third to bio-intensive gardening, a method emphasizing soil quality; and a third to biodynamic farming, a calendar-driven method that uses the position of the sun, moon, and planets to dictate planting, maintenance, and harvesting schedules. "We plan to compare yields to see if one growing technique is most advantageous," he says.

BNAN staff and hospital patients aren't the only people constantly learning from the rooftop garden. It also meets a key goal for BNAN by serving as an educational forum for the Boston teens who are part of the organization's Youth Conservation Corps.

Made up of 15- to 17-year olds, the Corps are the main growers and harvester of the rooftop garden, working with Townsend's nurturing guidance. This urban agriculture team begins working in the spring after school and on weekends. Once summer begins, the program, which is supported by foundations, individuals, and public support, expands to 25 hours a week, with 10 of these hours spent at the Corps' youth garden in Hyde Park. The program extends into the fall, with teens again working after school and on weekends.

In addition to the Corps teens, 30 middle-school students work an afternoon a week in the garden as part of the Boston Area Health Education Center's Youth to Health Careers Summer Enrichment Program.

"The best part of working with all the kids is that food is such a social connector," says Townsend.

The teens always try the vegetables they've harvested raw before the produce is distributed, he says. With cultural backgrounds that include Vietnam, Haiti, Somalia, Jamaica, and Trinidad, at least one teenager usually will share how his or her family eats that produce. Today, for example, one teenager from Vietnam knew kohlrabi from a family soup.

Soon the entire group will have a kohlrabi memory. To help close the loop between growing vegetables and learning about good nutrition, hospital dietician and former chef Tracey Burg shows the teens how to make kohlrabi fritters with yogurt herb sauce. As she chops veggies in the hospital's demonstration kitchen, she talks about the nutrients in the various ingredients and how to get enough daily servings of fruits and vegetables.

Akanni McIntosh and Jamison Gaston of Dorchester eagerly await a taste of the fruits of their morning's labor. As the mouth-watering scent of pan-fried scallions fills the air, Gaston says, "This is the ultimate. I never thought I'd be cooking vegetables that I pulled out of the ground myself." ■

Genevieve Rajewski covers animal issues, food, and agriculture for publications such as The Boston Globe and Edible Boston. Read more at www.genevieverajewski.com



FROM LEFT: A member of BNAN's Youth Conservation Corps harvests vegetables; kale and flowers share a raised bed; BNAN Urban Grower Casey Townsend turns over the rooftop garden.

SEEAL of APPROVAL

SOUTH COAST YOUTH CONSERVATION CORPS EXPANDS WITH SUPPORT FROM REGIONAL ECO-COALITION

OLIVIA MARQUES HAD NEVER TRIED HER HAND AT CONSTRUCTION, but the community garden she was working on needed a gate. With the right tools and a bit of mentoring, she helped build the structure — while building her confidence too. “This job allowed me to work outside the box, to do what you don’t normally have the chance to,” reflects Marques of her experience with The Trustees’ South Coast Youth Conservation Corps (YCC). “I enjoyed getting an outdoor job rather than sitting behind a cash register like a lot of my friends.”

For the past decade, the YCC has given Marques and other teens from Fall River, New Bedford, and surrounding communities a chance to see the world around them from a new perspective. Now the program — one of five regional YCCs run by The Trustees — has dramatically expanded its reach, thanks to support from a regional coalition known as SEEAL.

The Southeastern Environmental Education Alliance (SEEAL), launched in 1997, brings together more than 20 agencies and organizations committed to sustainability, from groups such as The Trustees and Mass Audubon to local farms and colleges. With a mission of increasing environmental awareness and stewardship in the South Coast region, SEEAL has undertaken a range of activities: launching the South Coast Energy Challenge to cut carbon emissions in the region, giving presentations and trainings in local schools, building trails, publishing nature guides, and administering grants. “It’s really inspiring to see what we are able to achieve together,” says SEEAL Board Chair Desa VanLaarhoven, who runs the Marion Institute. “The more we can collaborate, listen, honor, and value each other with a common goal of sustainability, the more resilient our communities will be.”

Last year, the group’s members elected to provide funding that would allow the South Coast YCC to double in size and add an urban component to its work. With that support, the Corps expanded from 15 participants in 2011 to 36 this year, says Trustees South Coast Outreach and Education Coordinator Linton Harrington, who also serves on the SEEAL board. In addition to hiring crews that are based at The Trustees’ Copicut Woods in Fall River and Westport Town Farm community garden, the program now employs a crew of up to 10 students who work in the parks and community gardens of New Bedford.



© TTOR

STANDING (left to right): Jennifer Marshall Grantham (SEEAL), Desa VanLaarhoven (Marion Institute), Rachel Stronach (Lloyd Center for the Environment), Erik Andrade (YouthBuild New Bedford). **BOTTOM (left to right):** YCC members Stephanie Hernandez, Sara Hope, Harris Quinn. For their work to raise awareness of sustainability issues on the South Coast, SEEAL are our Conservationists of the Year.

It also staffs a “roving crew,” which pitches in on projects with many of SEEAL’s member organizations.

Whether they’re testing water quality in Blossom Brook, surveying trees on the streets of New Bedford, harvesting carrots, or picking up a hammer for the very first time, YCC members learn an immense amount about the world around them — and about themselves. Journaling, group discussions, and informal outings such as kayak trips and cookouts make the experience much more than a typical job. As one participant put it after a summer well spent, “It has opened up the way I think of things around me.”

Working with the YCC “gives urban youth the chance to get into the outdoors, get their hands dirty, and learn about conservation,” says Jennifer Grantham Marshall, Executive Director of SEEAL. “It also gives them the chance to learn about organizations in the region, and about new types of careers that might be available to them.”

VanLaarhoven adds that the program is an important part of SEEAL’s efforts to engage the next generation in sustainability, and “to remind people that we are all connected, and connected to the planet.” ■

Katharine Wroth is a senior writer at Grist.org. Her work has appeared in Special Places and other publications.



Set along the shores of a 200-acre lake in Royalston, Tully Lake Campground has become a favorite summer destination for thousands of campers since The Trustees started managing it 10 years ago. Today, its success is two-fold: its revenue supports our programs and its campers get introduced to The Trustees in a fun and unique way.



Grow

As we reach out to new audiences and partners, we will tap into the wellspring of people's joy — in our communities, in our heritage, and our natural world — to inspire many more people to fall in love with and support our mission. More of you, more of us, *more impact*.



TOP LEFT PHOTO: © TFOR. ALL OTHERS © T.KATES.



moose in motion

The revitalization of Moose Hill Farm brings a CSA, laying hens, and a deeper sense of community to Sharon.

BY ERIN BYERS MURRAY

The fields of Moose Hill Farm have served the people of Sharon for decades: In the 1930s, they were home to a herd of Guernsey cows as well as a working dairy. Though the dairy was shut down in the 1960s, the fields remained home to beef cattle and hay production and much of the property was preserved as a protected habitat for grassland birds. Some locals fondly remember the apple orchards on site, too.

Today, with the help of a \$750,000 grant from the Henry P. Kendall Foundation, the fields at Moose Hill are once again in production, this time as a community supported agriculture (CSA) farm.

"I grew up down the street from Moose Hill and remember my childhood days visiting the farm," says Andy Kendall, Executive Director of the Kendall Foundation and grandson of the foundation's namesake, who once owned Moose Hill. The farm and land holdings were properties acquired by his grandfather and later protected by his father and uncle. In 2005, the Foundation gifted 347 acres of the property to The Trustees of Reservations.

Kendall, who served as The Trustees' president from 2000 until 2012, was instrumental in creating the grant that has reinvigorated Moose Hill Farm. "Because of the work I had been involved with at The Trustees in the agricultural area, I saw the incredible engagement potential that farms

have, really at the grassroots level. It was eye opening to discover that there is a way of using local food and sustainable agriculture as a way of educating people about becoming more sustainable in their own lives," he says.

The Kendall Foundation's original focus was on climate and energy, but in 2008, when the previous director retired, the board had the unique opportunity to reposition the Foundation around New England food systems. "Being motivated by the same set of values as The Trustees, we realized that we could provide a lot of assistance in the form of food for New England," says Kendall. Farmers here produce less than 10 percent of food for our own region, but studies by farmers, historians, and others suggest that we could produce 50 percent of food here. We've embraced that information as a way of organizing our own program activities."

To that end, the \$750,000 grant was created and distributed to The Trustees in 2012, which is when farm manager Molly DellaRoman began the challenging task of turning Moose Hill into a working farm. DellaRoman started her farming career as an apprentice at Drumlin Farm in 2006, then worked her way up to becoming a farm manager at Powisset, another Trustees-owned property that has been turned into a successful CSA. But Moose Hill was her first experience getting a farm started from



FROM LEFT: The farm crew head to the upper fields; Farm Manager Molly DellaRoman with freshly washed vegetables.

scratch — and it began with the simple act of buying the plow.

"Besides a few small gardens, this is the first time that vegetables have been grown here, so there were several really big rocks out in the field," she says. With the help of volunteers from other Trustees farms as well as several staff members, DellaRoman plowed three acres on which enough vegetables were planted for the farm's 55 CSA members.

DellaRoman and her staff, which includes three apprentices and about 10 work-share volunteers, also installed a mobile chicken coop, which houses the farm's 300 "golden comet" laying hens, as well as a 96-foot-long greenhouse. The greenhouse is partially leased out by The Neighborhood Farm, so it's serving others in the community beyond the farm's CSA members. DellaRoman says they've also built a \$20 donation into every farm share — the money goes toward local hunger-relief organizations. "We wanted to highlight that the farm is part of the community and not just

a place to come pick up food," she stresses. To reach more people, they also operate a farm stand at The Trustees' popular Bird Park in Walpole. "Through the farm stand, we can offer access to fresh vegetables for people who might not want a full CSA share," she says. And, this fall, the farm will extend its reach even further into the community through a partnership with Sharon Public Schools to provide vegetables for the schools' salad bars.

That sense of community and giving back is what first drew shareholder Alicia LeClaire to community supported agriculture 15 years ago. "My husband and I wanted to know what we were eating and where our food was coming from," she says. After belonging to a Plainville CSA for several years, the couple, who live near and volunteer at Bird Park, joined the Powisset Farm CSA. Last year, "when we heard that Molly was starting a new CSA at Moose Hill Farm, we wanted to support it," she says.

For LeClaire and her husband, though, the CSA is about much more than the delicious

lettuces, squash, carrots, and potatoes they've received in their weekly share so far. "Being able to walk out on a farm every week is important, especially for young families," she says. "Getting out in nature that's not your own backyard gives you a very different perspective. We love being part of a community of like-minded people who care about preserving the land, growing quality food, and keeping local farms going."

As more and more people learn that Moose Hill Farm is active again, that community is growing. DellaRoman has already heard from a steady stream of locals, either out in the town or as they come by to pick up fresh eggs, about Moose Hill Farm's impact. "People stop by and say, 'Wow, we can't believe there's food here again.'"

"We know that it will take a couple years to get all cylinders firing at the farm," says Andy Kendall. "The potential is significant. Given The Trustees' unmatched network, expertise, knowledge, volunteers, and communities, across their entire network, they're a really powerful force in the Greater Boston food system." ■

Erin Byers Murray is an author and freelance writer who regularly writes about food and sustainability. She lives with her husband and son in Nashville, TN.

My husband and I wanted to know what we were eating and where our food was coming from ... when we heard that Molly was starting a new CSA at Moose Hill Farm, we wanted to support it.

— ALICIA LECLAIRE, TRUSTEES MEMBER & CSA SHAREHOLDER

Place Settings

NEW FARM-TO-TABLE DINNER
CELEBRATES PEOPLE, FOOD & FARMS
BY LAURIE O'REILLY



LEFT: Sarah Carolan & Signe McCullough prep floral table displays. ABOVE: Guests dined family-style at candle-lit tables.

WHEN SIGNE MCCULLOUGH first heard about the growing trend of local farms hosting farm-to-table dinners in their fields, she immediately thought of Weir River Farm. "I was there every day, and I'd walk by the hillside field and think 'why don't we do a dinner here?'" she says.

McCullough has lived in Hingham with her family for 15 years, and has been involved with the farm both as a volunteer and through her four children, who have been part of Weir River's 4-H and other programs. She had seen the revitalization of the farm as a community resource firsthand, and was eager to celebrate what Weir River has come to mean to Hingham residents over the past 12 years.

So she took her idea for a farm-to-table dinner to the farm's staff. "Signe and our volunteers really wanted to do this as a way to give back to the farm," says Meg Connolly, Weir River's longtime Education Coordinator. The launch of a CSA program in 2010 had been the latest step in the reactivation of Weir River as a working community farm. The farm first opened its barn doors to local families through education and 4-H programs in 2000. Today, the farm raises grass-fed beef cattle, sells eggs from pasture-raised chickens, runs a 150-share community supported agriculture program, and sells vegetables at the Hingham farmers market. "When I first got here 10 years ago, this was a quiet place," says Connolly. "Today, we have people here all the time."

With the farm staff on board, McCullough recruited two friends, Jill Palese and Sarah Carolan, and then started organizing. "I first approached Brian Hennebury, the executive

chef at Tosca here in Hingham," she says. "He set the tone with his excitement about cooking on top of that gorgeous hill." As word about the dinner spread, more people came forward wanting to be part of the event as sponsors and volunteers. "I think these days people are craving that community connection that the farm brings," she says.

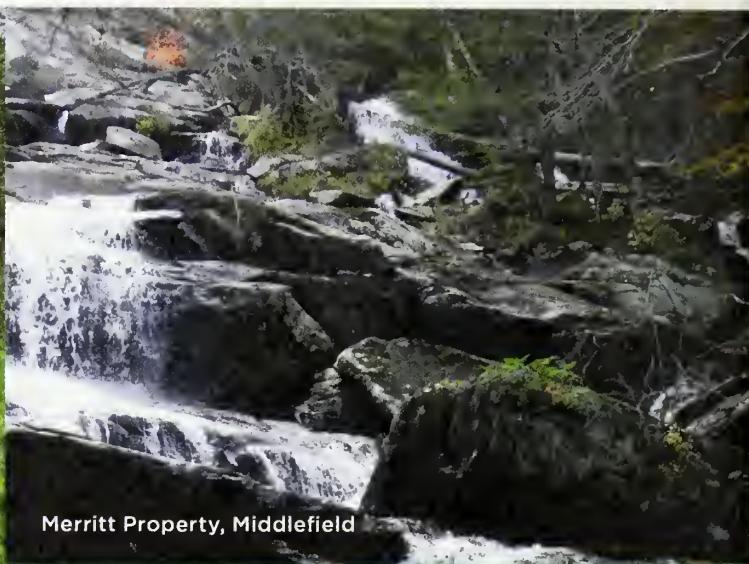
It all came together on a sunny Sunday afternoon last September. Every piece of the dinner was sourced locally: Hingham Beer Works supplied the beer and wine while Duxbury-based Island Creek Oysters provided the shellfish for the hors d'oeuvres. Even the flower arrangements were picked from the farm's and volunteers' gardens. And, of course, there was the delicious, fresh-from-the-farm cuisine, served family-style and softly lit by candlelight at rustic handmade walnut tables, built by Scituate's New England Country Rentals. Not even a passing rain shower could dampen the spirits of the 100 happy diners. "People loved it," says McCullough. "It was part of the whole experience."

"This event created another way for locals to feel that this farm belongs to them," reflects Connolly. "There's so much here for kids and families, but the dinner introduced new people to the farm and gave them a way to find their place with us. And it raised awareness not just of our farm, but of the entire local farm scene in this area."

As McCullough, Palese, and Carolan prepare for this year's farm-to-table dinner on September 14 — which sold out in a day — McCullough sums it all up simply: "It's about having a meal in a gorgeous setting with people who are interested in beautiful open space, this farm, and great food." ■



Waddington Property, Seekonk



Merritt Property, Middlefield

LAND CONSERVATION

In the past year, The Trustees protected, or helped protect, 15 properties — more than 375 acres of meadows, forests, farmlands, and wetlands — in communities across the Commonwealth.

LAND ACQUISITION (Present & Future Reservations)

Massachusetts Land Conservation Trust (MLCT) is the transactional affiliate of The Trustees of Reservations.

PROJECT | CITY/TOWN

ACREAGE | PARTNERS/DONORS*

Governor Oliver Ames Estate

Easton | 35.4 Acres | Town of Easton;

LAND Program of the Executive Office of Energy & Environmental Affairs; Elizabeth Ames*; David Ames Family*

Dunes' Edge Campground

Provincetown | 17 Acres | Town of Provincetown;

LAND program of the Executive Office of Energy & Environmental Affairs; Miriam Collinson*

Gagnon Property | Sharon

32 Acres | Kendall Foundation*

Bioreserve: Patenaude Parcel | Fall River

7.8 Acres | Bioreserve Partnership and the Dept. of Conservation & Recreation

Merritt Property | Middlefield

3 Acres | Westfield River Wild & Scenic Advisory Council; Elizabeth Merritt*

DESCRIPTION

Bargain sale and gift of two properties comprising the historic Governor Oliver Ames Estate, which will now be owned and managed by The Trustees as a community park.

Miriam Collinson and her family owned Dunes' Edge Campground for 50+ years before selling it at a bargain sale to Massachusetts Land Conservation Trust (MLCT) with the Town of Provincetown acquiring a conservation restriction. The Trustees opened the campground on May 1 for the 2013 camping season; it will also be open to the public for walking and hiking during the off season.

This generous gift by the Henry P. Kendall Foundation adds 32 acres of mature woodlands to our Moose Hill Farm Reservation.

These forests and fields abut The Trustees' Copicut Woods, which lies within the 13,600-acre Southeast Massachusetts Bioreserve in Fall River.

The addition of these three acres of land adjacent to our Glendale Falls Reservation protects the west side of Glendale Brook above the falls.

CONSERVATION RESTRICTIONS (CR)

PROJECT | CITY/TOWN

ACREAGE | PARTNERS/DONORS*

Kingsbury - Williams Property
Chesterfield | 38 Acres | Westfield River
Wild & Scenic Advisory Council; Hilltown
Land Trust; Grace Kingsbury & Alice
Williams*

Bryan Property | Westport
34 Acres | Westport Land
Conservation Trust; Robert Bryan*

Jansen Property | Westport
16 Acres | Westport Land Conservation
Trust; Nicholas & Sarah Jansen et al.*

Reed Property | Westport
15.6 Acres | Westport Land Conservation
Trust; Douglas Reed*

Langwater Estate | Easton
16.5 Acres | Oliver F. Ames, Jr., Family*

DESCRIPTION

A CR on these 38 acres of land, which include important water resources and wildlife habitat, was donated to our affiliate, the Hilltown Land Trust, by two sisters whose family had held the land since 1864.

The generous donation of a CR and trail easement over 34 acres of land expands Westport Land Conservation Trust's (WLCT) Old Harbor Wildlife Refuge. This scenic property features vernal pools, a tributary to the West Branch of the Westport River, and prime forest soils.

These 16 picturesque acres feature vernal pools, forest, and a West Branch tributary. Their protection, with a trail easement, also expands on WLCT's Old Harbor Wildlife Refuge.

This scenic property with critical habitat and prime farmland soils protects more than 900 feet of frontage on the East Branch of the Westport River.

A CR and deed restriction protect this historic parcel and preserve views from our new Governor Ames Estate reservation.

CONSERVATION ASSISTANCE PROJECTS

PROJECT | CITY/TOWN

ACREAGE | PARTNERS/DONORS*

Ames Gate Lodge | Easton
2.6 Acres | Historic New England;
Oliver F. Ames, Jr., Family*

Waddington Property | Seekonk
41 Acres | Seekonk Land
Conservation Trust

Yaghjian Property | Seekonk
30 Acres | Seekonk Land Conservation
Trust; MA Dept. of Agricultural Resources

Oak Hill Beagle Club | Rehoboth
88 Acres | Rehoboth Land Trust

Keefe Property | Westport
20.7 | WLCT; Lucy Keefe*

DESCRIPTION

Generous donation of an Historic Preservation Restriction protects the iconic H.H. Richardson-designed Gate Lodge and Olmsted-designed landscape on the Langwater Estate, the focal point of the view from the Governor Ames Estate.

These handsome fields and forest consisting of farmland and critical habitat were protected through the donation of a conservation restriction.

An Agricultural Preservation Restriction on these 30 acres preserves excellent farming soils and honors the memories of the Yaghjian siblings, now adults, of growing up on a farm.

Through a partnership with the Rehoboth Land Trust and four town committees, 88 acres of critical habitat have been protected and a new trail easement secured.

Through the donation of fee interest in the former Noquochoke Boy Scout Camp, this scenic property in the watershed of the Westport River, which was protected by The Trustees and WLCT with a CR in 2011, will now be open to the public.



FINANCIAL REPORT

The past year was one of change and accomplishment as we welcomed Barbara Erickson to The Trustees as our fourth president. Under Barbara's strategic leadership, we achieved strong revenues, which, along with disciplined financial management, resulted in breakeven operating results.

As part of our long-range plan to strengthen The Trustees' revenue streams, over the past year we made resource and management investments in the areas of membership, fundraising, and enterprise. As a result, gifts to membership and annual giving increased by \$500,000 compared to Fiscal 2012. With favorable summer weather and an emphasis on enterprise opportunities, property revenue also grew significantly, by more than \$700,000. We will continue to invest in and monitor these areas to bolster our strong financial base as we move ahead with the implementation of our refocused five-year strategic plan, *The Path Forward*, in Fiscal 2014 and beyond.

Commensurate with overall market conditions, our endowment funds grew from \$124 million to more than \$130 million in Fiscal 2013, including \$2 million of principal additions to endowment and funds functioning as endowment, resulting in an 8 percent net return.

For Fiscal 2013, we adopted a new hybrid spending calculation method, wherein 80 percent of the amount spent is derived from the prior year spending adjusted for inflation, and the remaining 20 percent is based on 5 percent of the average market value of the 12 trailing quarters. We made this change to reduce volatility in the amount of endowment spending for operations, and with an eye towards preserving endowment purchasing power over the long term.

With the support of our members and generous donors, and growing public participation in our properties and programs, Barbara and our Executive Team, with the support of our Board, have thoughtfully and skillfully managed a year of change and transition. Recognizing that our talented staff is the key to carrying out the goals of the five-year strategic plan, we feel confident that we are well positioned to meet our objectives, and I look forward to updating you on our progress next year.

Amy L. Auerbach
Treasurer

FINANCIAL HIGHLIGHTS

(In thousands of dollars)

OPERATING REVENUE & SUPPORT

	FY 2013	FY 2012	FY 2011
Property Revenues	\$7,025	\$6,312	\$6,023
Endowment Support	6,105	6,183	6,087
Contributions, Grants & Transfers	5,403	5,648	4,928
Membership Dues	3,327	3,015	2,999
TOTAL	\$21,060	\$18,158	\$17,030

OPERATING EXPENSES

	FY 2013	FY 2012	FY 2011
Property & Resource Stewardship	\$10,575	\$10,618	\$10,092
Programs*	5,452	5,667	5,338
Fundraising	1,889	1,506	1,467
Member Services	1,197	843	681
Marketing & Communications	668	688	494
Administrative	2,075	2,130	1,730
TOTAL	\$18,800	\$18,453	\$15,602

OPERATING SURPLUS/(DEFICIT)

	\$4	(\$294)	\$235
TOTAL CHANGE IN NET ASSETS	\$11,188	(\$1,730)	\$9,767

NET ASSETS (Beginning of Year)

	\$247,390	\$236,202	\$237,932
NET ASSETS (End of Year)	\$247,390	\$236,202	\$237,932

*Programs include Land Conservation, Boston Natural Areas Network, Agriculture, and Engagement.

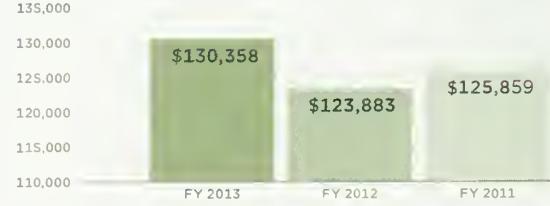
FY 2013 OPERATING INCOME

Property Revenues: 32%	32%	28%
Endowment Support: 28%		
Contributions, Grants & Transfers: 25%		
Membership Dues: 15%	15%	25%

FY 2013 OPERATING EXPENSES

Property & Resource Stewardship: 48%	48%	25%
Programs: 25%		
Fundraising: 8%		
Member Services: 6%		
Marketing & Communications: 3%	48%	8%
Administrative: 10%		6%
	10%	~3%

ENDOWMENT (in thousands of dollars)



In addition to \$21.9 million in operating support, The Trustees raised an additional \$8.3 million for special projects and \$1.5 million of new endowment and planned gifts for total philanthropy of \$18.5 million in FY 2013, as compared to \$12.3 million in FY 2012 and \$15.6 million in FY 2011.



EVENTS FOR:
SEPTEMBER —
NOVEMBER 2013

Grow Your Own: Mushrooms
Saturday, October 5
City Natives, Mattapan

Things To Do

Visit www.thetrustees.org for details on all of our events and volunteer opportunities, and to sign up for our monthly e-mail.

LEND A HAND!

We're always looking for help in caring for our special places. To find volunteer opportunities near you, look for events with a **V**.



Notchview Tuesday Trail Team **V**

Second & Fourth Tuesdays | 9AM–12:30PM
Notchview, Windsor 413.684.0148
MEMBERS & NONMEMBERS: FREE.

Yoga in the Garden

Wednesdays, through October 9 | 5–6:15PM
Saturdays, through October 13 | 12NOON–1:15PM
Ashintully Gardens, Tyringham 413.320.2497
MEMBERS & NONMEMBERS: Donation suggested.

Cobble Eco-Volunteers **V**

Thursdays, through October | 9AM–12NOON
Bartholomew's Cobble, Sheffield
413.229.8600
MEMBERS & NONMEMBERS: FREE.

Fall Foliage Canoe Trips

Saturday, September 28;
Sunday, October 13 | 9AM–12NOON
Bartholomew's Cobble, Sheffield
413.229.8600
MEMBERS: Adult \$24; Child (age 10–16) \$12.
NONMEMBERS: Adult \$30; Child (age 10–16) \$15.

The Disappearing Stream

Saturday, September 28 | 1–3PM
Field Farm, Williamstown 413.458.3135
MEMBERS & NONMEMBERS: FREE.

Fall Leaf Clean-Ups **V**

Fridays, October 18, November 1 | 1–3PM
Saturday, November 16 | 10AM–12NOON
Naumkeag, Stockbridge 413.298.3239 x3013
MEMBERS & NONMEMBERS: FREE.

Notchview Trail Work Days **V**

Saturday, October 26 | 9AM–12:30PM
Sunday, November 17 | 11AM–2:30PM
Notchview, Windsor 413.684.0148
MEMBERS & NONMEMBERS: FREE.

Help Put Naumkeag's **V** Gardens to Bed

Saturday, October 26
Naumkeag, Stockbridge 413.298.3239 x3013
MEMBERS & NONMEMBERS: FREE.

Stargazing at Notchview

Saturdays, October 26, November 2 | 6PM
Notchview, Windsor 413.532.1631 x10
MEMBERS & NONMEMBERS: FREE.

NW Connecticut Waterfowl Census

Saturday, November 9 | 8AM
Bartholomew's Cobble, Sheffield
413.229.8600
MEMBERS & NONMEMBERS: FREE.

Bill Koch Youth Ski League

Winter Sundays | 2–4PM
Notchview, Windsor 413.684.0148

Christmas on Main Street

Saturday, December 7 | 10AM–5PM
Naumkeag, Stockbridge 413.298.3239 x3013
MEMBERS & NONMEMBERS: \$20.

Ski Season Starts at Notchview

Daily, starting December 7 | 8AM–4:30PM
Notchview, Windsor 413.684.0148
Visit www.thetrustees.org for details.



Home Sweet Home: Open House Day at Our Historic Homes

Sunday, September 29 | 1-3PM
Appleton Farms, Ashley House, Field Farm, Greenwood Farm, Mission House, Naumkeag, Old Manse, Stevens-Coolidge Place, William Cullen Bryant Homestead 978.356.4351 x4049. Learn more at www.thetrustees.org/openhouseday.
MEMBERS & NONMEMBERS: FREE.

CENTRAL REGION

Fall Camping & Boat Rentals
Weekends, through October 14
Tully Lake Campground, Royalston 978.249.4957
Visit www.thetrustees.org for details.

Farandnear Fall Picnic & Walk
Sunday, October 6 | 12NOON
Farandnear, Shirley 413.532.1631 x10
Visit www.thetrustees.org for details.
In partnership with the Shirley Conservation Commission.

Rock House Yoga Hike Adventure
Sunday, October 20 | 10AM-1PM
Rock House Reservation, West Brookfield 413.532.1631 x10
MEMBERS: \$25. NONMEMBERS: \$30.

Rock House Benefit Dinner & Auction
Saturday, November 2 | 5:30PM
Ye Olde Tavern, West Brookfield 413.532.1631 x10
Visit www.thetrustees.org for details.

GREATER BOSTON

Includes Boston Natural Areas Network (BNAN)
www.bostonnatural.org

Open Barnyard
Saturdays, through October | 10AM-2PM
Weir River Farm, Hingham 781.740.7233
MEMBERS: FREE. NONMEMBERS: \$3.

Volunteer Field Crew ▾

Thursdays & Saturdays | 3-6PM
Weir River Farm, Hingham 781.740.7233
MEMBERS & NONMEMBERS: FREE.

Teen Tuesdays on the Farm ▾

Tuesdays | 3-5PM
Weir River Farm, Hingham 781.740.7233
MEMBERS & NONMEMBERS: FREE.

Grow Your Own: Mushrooms

Saturday, October 5 | 10AM-12NOON
Boston Natural Areas Network 617.542.7696
City Natives, 30 Edgewater Drive, Mattapan
MEMBERS & NONMEMBERS: FREE.

Down & Dirty Trail Project ▾

Saturday, October 19 | 9AM-3PM
Charles River Valley 508.785.0339
MEMBERS & NONMEMBERS: FREE.

Haunted Attic Tour

Thursday, October 24 | 7PM & 8PM
Old Manse, Concord 978.369.3909
MEMBERS: \$10. NONMEMBERS: \$12.

Pumpkins in the Park

Saturday, October 26 | 5-7PM
Francis William Bird Park, East Walpole 508.668.6136
MEMBERS & NONMEMBERS: FREE.

The Tool Clinic

Saturday, November 2 | 10-11:30AM
Boston Natural Areas Network 617.542.7696
City Natives, 30 Edgewater Drive, Mattapan
MEMBERS & NONMEMBERS: FREE.

Historic Thanksgivings at the Manse

Sunday, November 24 | 1PM & 3PM
Old Manse, Concord 978.369.3909
MEMBERS: \$10. NONMEMBERS: \$12.

What to Do with Friends & Family Week

**Monday-Sunday, November 25-December 1
12NOON-4:30PM**
Old Manse, Concord 978.369.3909
**MEMBERS & NONMEMBERS: Adult \$9; Senior/
Student \$8; Child (age 5-11) \$6.**

Raise the Wreath

Sunday, December 1 | 1-3PM
Weir River Farm, Hingham 781.740.7233
MEMBERS: FREE. NONMEMBERS: \$5.

1820s Holiday House Tour

Sunday, December 8 | 1PM & 3PM
Old Manse, Concord 978.369.3909
MEMBERS: \$10. NONMEMBERS: \$12.

NORTHEAST REGION

Fall Volunteer Workdays □

Wednesdays, through
October 9 | 9AM-12NOON
Stevens-Coolidge Place, North Andover
978.356.4351 x4049
MEMBERS & NONMEMBERS: FREE.

Pick-Your-Own Flowers at the Flower Fields Garden

Fridays & Saturdays,
through October 12 | 10AM-5PM
Stevens-Coolidge Place, North Andover
978.356.4351 x4049
MEMBERS & NONMEMBERS: \$7/adult-size
bouquet, \$3/child-size bouquet.

Garden Restoration Tour: A Trails & Sails Event,

Saturday, September 28 | 10:30AM-12NOON
First floor of house opens at 10:30AM; garden
tour begins at 11AM.
Stevens-Coolidge Place, North Andover
978.356.4351 x4049
MEMBERS & NONMEMBERS: FREE.

Life on a Saltwater Farm: Paine House Tours for 17th-Century Saturdays

Saturday, October 5 | 11AM-3PM
Greenwood Farm, Ipswich
978.356.4351 x4049
MEMBERS: FREE. NONMEMBERS: Adult \$8;
Child (age 12 & under) FREE.

Candlelight Stroll at the Paine House

Thursday, November 21 | 5-7PM
Greenwood Farm, Ipswich
978.356.4351 x4049
MEMBERS & NONMEMBERS: FREE.

LONG HILL

Beverly

Please pre-register for workshops at:
thetrustees.org/longhill, 978.921.1944 x1825,
bogrady@ttor.org

Pick-Your-Own Flowers at the Flower Fields

Thursdays-Saturdays, through September 28
Thursdays | 3-5PM
Fridays | 12NOON-5PM
Saturdays | 10AM-5PM
MEMBERS & NONMEMBERS: \$7/adult-size
bouquet, \$3/child-size bouquet.

Fall Volunteer Hours at the Flower Fields □

Thursdays, through November 14 | 9-11AM
MEMBERS & NONMEMBERS: FREE.

Member Day in the Flower Fields

Saturday, September 28 | 10AM-5PM
MEMBERS: FREE. NONMEMBERS: \$7/adult-size
bouquet, \$3/child-size bouquet.

CAPE ANN

Essex, Gloucester, Manchester-by-the-Sea,
Marblehead & Rockport
978.281.8400, thetrustees.org/capeann,
capeann@ttor.org



Discovery Center at Ravenswood Park

481 Western Avenue, Gloucester
Weekends & Holiday Mondays | 10AM-3PM
Hands-on activities, a Discovery Desk, and
an Investigation Station await! Borrow a
Discovery Detective Pack and explore the
park. Group tours/programs available by
request.

Meet the Ravenswood Hermit!

Sunday, September 29 | 1-3PM
Ravenswood Park, Gloucester
MEMBERS: FREE. NONMEMBERS: \$5.
Pre-registration requested.

World of Mushrooms Workshop

Sunday, October 6 | 1-4PM
Ravenswood Park, Gloucester
MEMBERS: \$18. NONMEMBERS: \$25.

Wilderness to Special Place: Ravenswood through the Centuries

Sundays, October 13, November 10 | 1-3PM
Ravenswood Park, Gloucester
MEMBERS: FREE. NONMEMBERS: \$5.
Pre-registration requested.

Mount Ann Forest Frolic

Sunday, October 20 | 1-3PM
Mount Ann Park, Gloucester
MEMBERS: \$8. NONMEMBERS: \$10. 5pace
limited; pre-registration required.

Tolkien Walk in the Woods

Saturday, October 26 | 1-3PM
Ravenswood Park, Gloucester
MEMBERS: FREE.
NONMEMBERS: Adult \$5; Child FREE.

Ravenswood Rocks!

Sunday, November 3 | 1-3PM
Ravenswood Park, Gloucester
MEMBERS: FREE.
NONMEMBERS: \$5. Pre-registration required.

Sweetbay Swamp Quest Fest!

Sunday, November 10 | 1-3PM
Ravenswood Park, Gloucester
MEMBERS & NONMEMBERS: FREE.

Great Magnolia Swamp Hike

Saturday, November 23 | 12NOON-3PM
Ravenswood Park, Gloucester
MEMBERS: \$5. NONMEMBERS: \$10.

Triathlons & Trail Runs

Visit [www.thetrustees.org/races](http://thetrustees.org/races) for details!

10th Annual Peaked Mountain Trail Race & Fun Walk

Sunday, October 6
Peaked Mountain, Monson 413.532.1631 x21

7th Annual Tully Lake Triathlon

Saturday, October 19
Tully Lake Campground, Royalston
978.248.9455

Ravenswood Trail Race

Sunday, October 20
Ravenswood Park, Gloucester 978.281.8400

Bird Park Trail Run

Saturday, November 2
Francis William Bird Park, East Walpole
508.668.6136

Hudson Berkshire Beverage Trail Fun Run

Saturday, November 9
Notchview, Windsor 413.684.0148

THE CRANE ESTATE

Ipswich

Castle Hill Café at the Great House

Wednesdays-Saturdays,
through October 12 | 11AM-2PM
Sandwiches, salads, and baked goods by
Ferreira Foods.

The Great House at Castle Hill Revealed

Through October 12
Wednesdays & Thursdays | 10AM-4PM
(last tour at 3PM)
Fridays & Saturdays | 10AM-2PM
(last tour at 1PM)
1-hour tours, starting every half hour.
978.356.4351 x4049
MEMBERS: Adult \$7; Child (age 12 & under)
FREE. NONMEMBERS: Adult \$12; Child (age 12 &
under) FREE. Combined Great House & Estate
tour ticket: MEMBERS: \$9. NONMEMBERS: \$18.

Castle Hill Estate Tours: The Designed Landscape
Through October 26
Thursdays & Saturdays | 11AM-12:30PM
978.356.4351 x4049
MEMBERS: Adult \$5; Child (age 12 & under) FREE. NONMEMBERS: Adult \$10; Child (age 12 & under) FREE. Combined Great House & Estate tour ticket: MEMBERS: \$9. NONMEMBERS: \$18.

Hot & Cold Tours: Behind the Scenes of the Great House
Every other Wednesday, through October 16 | 5-6:30PM
978.356.4351 x4049
Pre-register at www.thetrustees.org.
MEMBERS: \$15. NONMEMBERS: \$20.

Choate Island Day
Saturday, October 12 | 10AM-3PM
Crane Beach & Crane Wildlife Refuge
978.356.4351 x4015
MEMBERS: Adult \$10; Child \$5.
NONMEMBERS: Adult \$15; Child \$10.

Wild Cranberry Workshop
Wednesday & Thursday, October 23 & 24 | 2-6PM
Castle Hill & Crane Wildlife Refuge
978.356.4351 x4052
MEMBERS: \$30. NONMEMBERS: \$40.

Crane Estate Art Show & Sale
Preview: Friday, November 8 | 7-10PM
978.356.4351 x4015
MEMBERS: \$50. NONMEMBERS: \$60.
Sale: Saturday & Sunday, November 9 & 10 | 10AM-4PM
MEMBERS & NONMEMBERS: FREE.

Greening of the Great House
Friday-Sunday, December 6-8
Friday | 5-9PM; Saturday | 12NOON-6PM;
Sunday | 12NOON-4PM
978.356.4351 x4015
MEMBERS: Adult \$10; Child \$5. NONMEMBERS: Adult \$15; Child \$8. Ipswich residents: \$5 with proof of residency.

APPLETON FARMS
Ipswich & Hamilton
978.356.5728

Celebrating Appleton's 375th Anniversary!
Exhibition: "Of Farm & Family — Generations of Family Portraits"
Thursdays-Sundays, through September
Saturdays & Sundays, starting October 11AM-3PM
MEMBERS: FREE. NONMEMBERS: FREE with regular \$3 farm admission.

Appleton Cooks!
Wild Fermentation
Wednesday, September 25 | 6-8:30PM

Time for Root Veggies!

Wednesday, October 23 | 6-9PM

Holiday Hors d'Oeuvres

Thursday, November 7 | 6-9PM

Thanksgiving on the Farm

Wednesday, November 13 | 6-9PM

Celebrating the Season with Local Foods

Wednesday, December 4 | 6-9PM

Find more culinary programs at www.thetrustees.org/appletoncooks.

Mini-Moos
Tuesdays, through November 17 | 3-4PM
MEMBERS: \$4/person.
NONMEMBERS: \$5/person.

Fab Fall Fests

Get all the details at www.thetrustees.org/fallfests.

Weir River Farm Fall Festival
Saturday, October 5 | 10AM-2PM
Weir River Farm, Hingham 781.740.7233

Columbus Day Weekend Fall Festival
Sunday & Monday, October 13 & 14 | 1-4PM
Old Manse, Concord 978.369.3909

Harvest Festival
Saturday, October 19 | 12NOON-4PM
Westport Town Farm, Westport
508.636.4693 x103

Meet the Cows
Saturdays, through November 30 | 2:30PM
MEMBERS: \$4/person or \$12/family.
NONMEMBERS: \$5/person or \$15/family.

Farmstead & Old House Tour
Sunday, September 29 | 3-5PM
MEMBERS & NONMEMBERS: FREE to all as part of Trails & Sails.

Farm Fiddleheads
Five Mondays, September 23-October 28 (except October 14) | 10-11:30AM
Five Tuesdays, September 24-October 22 | 10-11:30AM
Five sessions:
MEMBERS: \$70. NONMEMBERS: \$90.

Sketching to See
Saturday, October 12 | 10AM-12NOON
MEMBERS: \$25. NONMEMBERS: \$35.

The Farm Nisse
Friday, December 13 | 3:30-5PM
MEMBERS & NONMEMBERS: Suggested donation of \$10/family.

SOUTHEAST REGION
508.636.4693 x103

Community Garden Volunteer Days
Saturdays, through October | 9AM-12NOON
Westport Town Farm, Westport
MEMBERS & NONMEMBERS: FREE.

Volunteer Trail Day 
Saturday, September 28 | 10AM-12NOON
East Over Reservation, Rochester
MEMBERS & NONMEMBERS: FREE.

Beyond the Barways: Explore Hidden Gems
Friday, October 11 | 9-11AM
Westport Town Farm, Westport
MEMBERS: FREE. NONMEMBERS: \$5.

Kayak Leonards Pond & the Sippican River
Saturday, October 12 | 10AM-12NOON
East Over Reservation, Rochester
MEMBERS: \$30. NONMEMBERS: \$40.

Reading the Landscape of Copicut Woods
Saturday, December 7 | 10AM-12NOON
Copicut Woods, Fall River
MEMBERS: FREE. NONMEMBERS: \$5.



CAPE COD & THE ISLANDS

NANTUCKET

Coskata-Coatue Wildlife Refuge

508.228.6799

Natural History Tours

Daily, through October 14 | 9AM & 1PM

3-hour tours. Starts/ends at Maria Mitchell Science Center, with a stop at Wauwinet Gate House.

MEMBERS: Adult \$40; Child (age 12 & under) \$20. **NONMEMBERS:** Adult \$60; Child (12 & under) \$20.

MARThA'S VINEYARD

Cape Poge Wildlife Refuge, Long Point Wildlife Refuge, Mytoi, Menemsha Hills, Norton Point, Wasque

508.627.3599

NEW! StoryWalk®

Take a self-guided adventure! Visit www.thetrustees.org for details. Menemsha Hills

Custom Group Charter Tours

Plan a spectacular experience for a special group with one of our unique charter tours! Call 508.627.3599 for details.

Long Point Wildlife Refuge & Cape Poge Wildlife Refuge

Cape Poge Natural History Tours

Fridays-Mondays, through October 14 | 9:30AM & 1:30PM

Cape Poge Wildlife Refuge

MEMBERS: Adult \$25; Child (age 15 & under) \$18. **NONMEMBERS:** Adult \$35; Child (age 15 & under) \$18.

Cape Poge Lighthouse Tours

Daily, through October 14

9AM, 11AM, 1PM, 3PM

Cape Poge Wildlife Refuge

MEMBERS: Adult \$20; Child (age 15 & under) \$12. **NONMEMBERS:** Adult \$25; Child (age 15 & under) \$12.



Learn something new and enjoy your favorite Trustees reservation at the same time on these special REI Outdoor School programs. For more information and to register, visit www.thetrustees.org/REI.

Sunset Kayak Tour & Social

REI MEMBERS: \$75. **NONMEMBERS:** \$95. Drink included.

Sunday, September 29 | 5:30-8:30PM
World's End, Hingham

Backcountry Navigation with GPS

REI MEMBERS: \$60. **NONMEMBERS:** \$80.
Saturdays, September 28, October 19, November 9, December 7 | 9AM-3PM
Rocky Woods, Medfield

Introduction to Map & Compass Class

REI MEMBERS: \$60. **NONMEMBERS:** \$80.
Saturdays, October 5; November 2, 16; December 14 | 9AM-3PM
Rocky Woods, Medfield

Hiking New England's Historic Places

REI MEMBERS: \$15. **NONMEMBERS:** \$35.
Saturday, October 12 | 9-11AM
Appleton Farms, Ipswich & Hamilton

Fall Color Outdoor Photography

REI MEMBERS: \$45. **NONMEMBERS:** \$65.
Saturday, October 5 | 9AM-1PM
World's End, Hingham
Saturday, October 19 | 9AM-1PM
Rocky Woods, Medfield

Introduction to Outdoor Photography: Composition & Technique

REI MEMBERS: \$65. **NONMEMBERS:** \$85.
Saturday, November 16 | 9AM-3PM
Rocky Woods, Medfield

Winter Outdoor

Landscape Photography

REI MEMBERS: \$65. **NONMEMBERS:** \$85.
Saturday, December 14 | 9AM-3PM
Rocky Woods, Medfield

Sunset Photography

REI MEMBERS: \$45. **NONMEMBERS:** \$65.
Saturday, September 29 | 6-9PM
World's End, Hingham

Essential Camping Skills Class

REI MEMBERS: \$40. **NONMEMBERS:** \$60.
Saturday, October 5 | 9AM-3PM
Rocky Woods, Medfield

Introduction to Mountain Biking

REI MEMBERS: \$65. **NONMEMBERS:** \$85.
Saturdays, October 5 & 26 | 9AM-3PM
Rocky Woods, Medfield

SAVE 10%
OUTDOOR SCHOOL CLASS OR OUTING
AT OUR MASSACHUSETTS STORES

Join us to learn more about:

Mountain biking, GPS navigation, road cycling,
rock climbing, fitness, and more.

Register at any REI store in Massachusetts
or online at www.rei.com and schedules online at www.rei.com

*Offer valid until 12/31/13. Offer valid toward payment of one REI Outdoor School class or outing that takes place prior to Jan. 30, 2014. Offer not valid on prior purchases. Offer only redeemable at REI stores in Massachusetts. Not redeemable online. Offer is nontransferable and is not redeemable for cash, merchandise or gift cards. Limit one coupon per customer.

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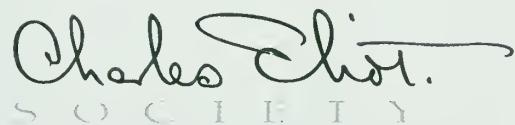
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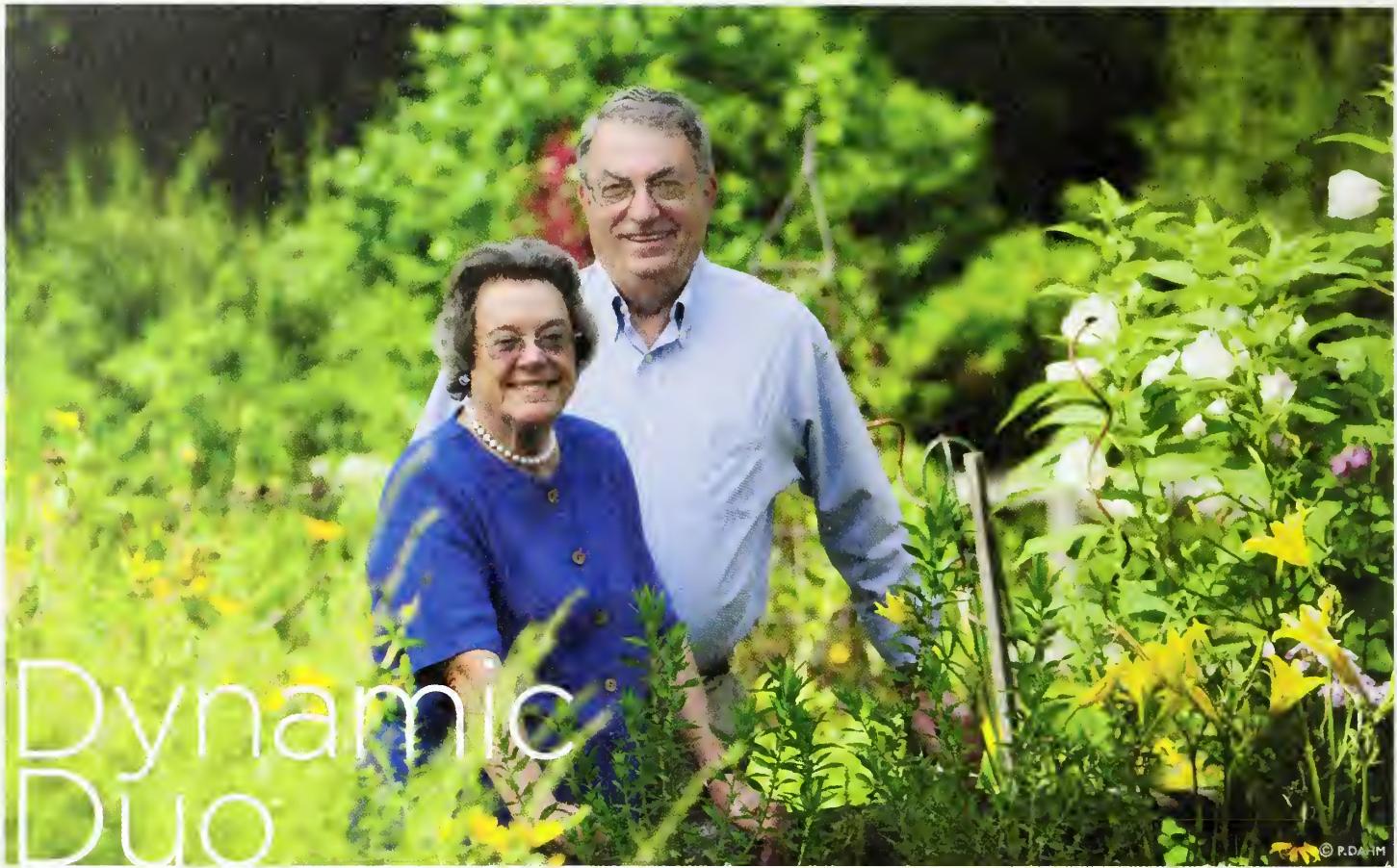
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Dynamic Duo

"IT ALL STARTED WITH A TIE," SAYS SUSAN HARDING, when asked how she and her husband Doug first stepped foot onto The Trustees landscape. He picks up the story: "I went to my 30th Harvard reunion, and [then-Trustees president] Fred Winthrop was there wearing an amazing 1891 tie." When Doug said that he'd love to get a tie for himself, Fred sent one to him. "I sent him back a check for a hundred bucks," continues Doug. "Well, that's when he called me and thanks very much, but that tie's going to cost you more than that!"

That tie set this energetic, thoughtful couple on a path of support for an organization whose mission they've embraced for almost a quarter of a century – as donors, as volunteers, and as *Semper Virens Society* members. As they stand together looking out over their own landscape at their Lincoln home, they explain why The Trustees are so close to their hearts.

"We started visiting Trustees properties out in the Berkshires — real gems like Naumkeag and Ashintully," Doug says. "We love the historic homes — Bryant is another jewel — but we're also real plant people."

That might be an understatement. The Hardings' backyard is a true testament to their passion for a particular plant: they grow and cultivate 300 different species or hybrids of rhododendrons in their secluded oasis, which also includes a grass allée and substantial vegetable garden.

Since those early explorations, the couple's enthusiasm for The Trustees' work has grown along with the organization's priorities. Doug applauds the agricultural work in particular, mentioning both Dover's Powisset Farm and the partnership with Nuestras Raíces at Holyoke's Land of Providence reservation. "So many children these days don't have a chance to see where food really comes from," he says. "I was originally surprised to learn that The Trustees are the largest private owner of farmland in Massachusetts. The preservation of that kind of land — and keeping it in use — is something to be really proud of."

This dynamic duo puts a premium on giving back: Doug, formerly a professional in the healthcare industry, is a member of The Trustees' Advisory Council, Advancement

Committee, and Annual Giving Committee, which he now chairs. They host Harvard international students, and served as co-treasurers of the Rhododendron Society for five years. Susan, who worked at the New England Telephone Company as a programmer before staying home to raise their children, is also active in the National Society of Colonial Dames of America, which helps fuel her passion for preservation.

"In the 100 years that followed the American Revolution, so many pieces of history were lost irrevocably," she says. "But things like artifacts are so precious, and public parks and lands are so magnificent; together they're really part of the grandeur of our country, and we need to work hard to preserve them." Susan sums up her and Doug's collective attitude best as she bustles around their yard, deadheading flowers and leaves as she talks, "I don't think preservation has to be exclusively at a high financial level — it's an attitude. It's up to all of us to either save that heritage, or let it go." We couldn't agree more.

Jeanne O'Rourke is Associate Director of Marketing & Communications for The Trustees.



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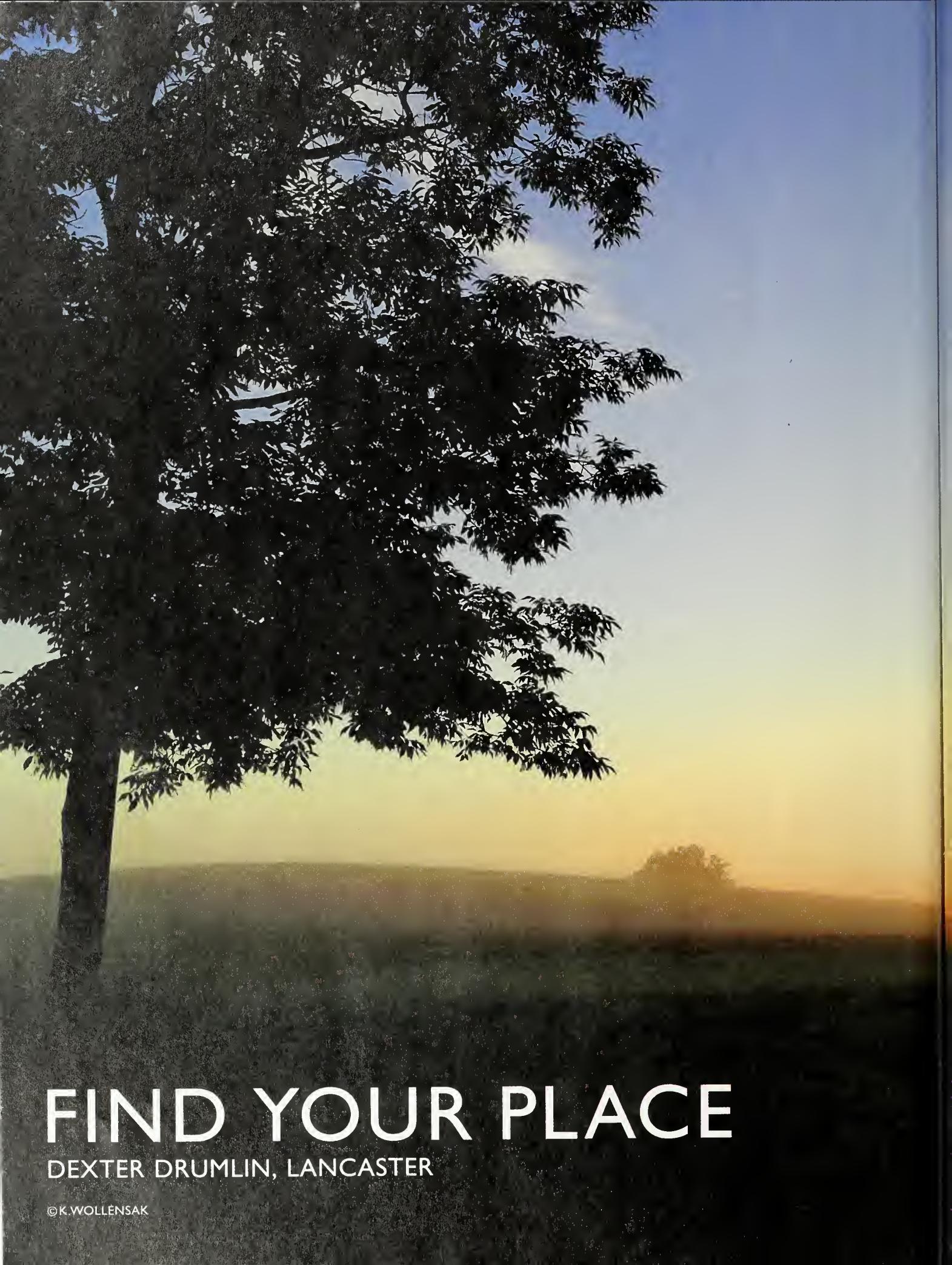


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Woman with a Plan

Although “organized” isn’t Meghan Kelleher’s middle name, it could be. As Executive Assistant to two Trustees presidents during her eight years with the organization, Meghan today helps President & CEO Barbara Erickson connect with volunteers, donors, foundations, partners, and an on-the-ground, in-season staff of more than 400. How does this Trustees veteran, Wheaton College alum, and community volunteer stay ahead of the curve? “My grandmother taught me ‘Failing to plan is planning to fail,’” says Kelleher, our 2013 Employee of the Year. Oh, and P.S., her actual middle name is Wylie, which she got from her grandmother, too.



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